

## 86<sup>th</sup> Annual Meeting



April 27, 2022 • 4 p.m.  
Virtual Video Conference

### Business Meeting Agenda

- I. Call to Order
- II. Appointment of Parliamentarian
- III. Adoption of Agenda
- IV. Reports – Dispense of Reading
  - A. Board of Directors Report – Albert Mumford, Chairperson
  - B. Secretary’s Report – Don Hicks, Secretary
  - C. Treasurer’s Report – Julie Maes, Treasurer
- V. Old Business
- VI. New Business
- VII. Report of Election – Don Hicks
- VIII. Adjournment

## Board of Directors Report

As we celebrate BlueOx Credit Union's 86<sup>th</sup> Anniversary, the Annual Meeting is a time for both reflection and renewal. It is a time to celebrate and proudly declare the value we deliver to our members and the communities we serve. The time is right to evaluate the commitment we've made to provide quality financial services that will improve and make a positive impact on the lives of our members, employees, and communities.

As we look back on 2021, we faced some new changes and challenges, overcame many obstacles, and have emerged poised for continued growth and success. The financial actions we took in 2021 solidified our position and streamlined our operation to allow us to effectively perform our primary mission while returning solid financial results that ensure our Credit Union's position well into the future.

As in previous years, the Board approves the strategic direction and goals of the Credit Union including the Operating Budget, Business Plan, Technology Plan, and the Capital Requirement Plan.

In 2021, we implemented our new iTeller Machines. This service has allowed an update to our drive-thru's at every location and offers a new enhanced banking service for our members. Other initiatives include updated Online Banking and Mobile App platforms that make digital banking easy and convenient for members, a new partnership with Mortgage Center to help improve and streamline the Mortgage Process to BlueOx members, as well as opening our new and improved Sterling Heights location to the public, and so much more.

Additionally, our Credit Union and employees contributed throughout 2021 in many ways to make a lasting impact on the communities where we live and work. We are deeply passionate and get directly involved by volunteering our time, making donations, providing sponsorships, providing professional services to help local non-profits, empowering, and educating youth, and providing assistance for those in greatest need. In 2021, we contributed nearly \$50,000 to more than 70 different organizations across the areas we serve, including: The National Kidney Foundation, Junior Achievement, Jackson Kiwanis Club, Calhoun County Police Department, Ella Sharp Museum of Jackson, WMU Haworth College of Business Entrepreneurship Forum, various sponsorships benefitting local K-12 community schools and higher education/athletics, six - \$1,000 BlueOx Credit Union Community Scholarships for higher education, VOCES, Battle Creek, Coldwater, Jackson Area Chambers of Commerce, Burma Center, Difference Makers, Back-to-School Drives, and many more.

The future is exciting, and the opportunities are endless. We are pleased to congratulate Steve Cobb, on his first year as President and Chief Executive Officer. Our Credit Union remains securely positioned to help our members meet their financial needs. We are eager to see what 2022 has to offer BlueOx and what amazing things we can accomplish within the next year. Our strategic direction for 2022 remains clear - to continue providing secure deposit options, affordable lending products, digital account access, an enhanced member experience, and a secure financial institution.

We would like to take this opportunity to thank our Board of Directors, which is made up of some of our community's best. They volunteer their time, energy, and talent to help carry forward and guide the Credit Union to ensure we provide the best possible financial services to our membership.

The Board also expresses sincere appreciation for our passionate and dynamic employees. At BlueOx, we use the power of teamwork to deliver excellence. We are a team that is empowered, diverse and inclusive. A passion for our members unites us. We see a world where every member and employee are a unique individual—not just a number. Driven by our dedication to the credit union movement and by our philosophy of “people helping people,” we aim to elevate human potential and financial success. Every day, we are demanding a better future for ourselves, our members, and our communities.

Today as we know, the financial industry has become even more competitive and challenging. However, the Credit Union movement remains strong, and we can still point to our unique differences and approach to serving members:

- We are a not-for-profit cooperative
- We exist solely for the benefit of our members
- We are ALL owners of the Credit Union
- The directors serve as unpaid volunteers

As we head into the future, we need to always remember that BlueOx Credit Union is more than numbers, more than history, and more than an alternative concept. We are people with the simple goal of providing financial services that promote member opportunity and economic equality. We are volunteers that proudly stand together on behalf of our members, for the benefit of our members.

*Albert  
Mumford  
Chairperson*

**Board of Directors**

Albert Mumford, Chair  
Joe Ratti, Vice Chair  
Julie Maes, Treasurer  
Don Hicks, Secretary  
Dale Dittmer  
M.B Ducher (Dutch)  
Fred Hetherwick  
Jeff Kirkpatrick  
Douglas Voshell  
Mary Wallace  
Tenna Johnson,  
Associate Director



**BlueOx Credit Union ANNUAL  
MEETING Minutes April 28, 2021**

Abrahan Garcia, Digital Marketing and Communications Manager welcomed all members attending the virtual 85th Annual Meeting. Given the ongoing COVID-19 situation, in order to comply with social distancing guidelines and for the protection of our members, staff and Board of Directors, we are taking this opportunity today to continue to celebrate everything we learned and accomplished in 2020, in a virtual format. Please access our Annual Report on our website at [BlueOxcu.org/annualmeeting](http://BlueOxcu.org/annualmeeting). We have provided this link in the chat for convenience. We are really looking forward to reflecting on 2020 successes, talking about where we stand overall as a Credit Union and looking ahead to a bright future as we celebrate our 85th Anniversary in 2021! Without further a due, he presented our Board of Directors Chairperson Albert Mumford, to begin the meeting.

Chairperson A. Mumford said thank you to the membership and called the BlueOx Credit Union 85th Annual Meeting to order at 4:02 p.m. The Board of Directors, President & CEO S. Cobb, Executive Vice President D. Phillips, Vice President of Finance J. Rodd, and Recording Secretary Brown were present in person at the Battle Creek Administration Building located at 150 Riverside, Battle Creek Michigan, 49015. The rest of the attendees attending via Zoom video conference were Andrea Britten, Abrahan Garcia, Renee Allen, Maria Cardoso, Nicolas Adsit, Kim Tschabrun, and Jennifer Nelson. One attendee was not identifiable calling in from phone number 269-841-5592. Chairperson A. Mumford conducted a roll call of the Board of Directors; Dale Dittmer, Fred Hetherwick, Don Hicks, Jeff Kirkpatrick, Julie Maes, Joe Ratti, and Doug Voshell. Board of Directors Mary Wallace, M.B. Ducher and Tenna Johnson were not in attendance.

Chairperson A. Mumford appointed Joe Ratti as Parliamentarian.

Chairperson A. Mumford explained that any votes conducted today, to please say “nay” if opposed. If there are no oppositions, we will assume that the motion carries. If there is opposition to a motion, we will go back to “aye” or “nay” votes on each motion. If you make a motion or a second, please begin by stating your name, followed by your motion or second.

The first item is the adoption of the agenda. Chairperson A. Mumford requested a motion for the approval of the agenda. D. Hicks motioned to approve the agenda as presented, D. Dittmer seconded. There was no questions or discussion. All in favor, say I, motion carried.

Next, Chairperson A. Mumford said we will dispense of the reading of the reports, of which a copy has been provided. Chairperson A. Mumford requested a motion to accept the Board of

Director's Report as presented. J. Kirkpatrick motioned to approve the Board of Director's Report as presented, motion was seconded by F. Hetherwick. All in favor, say I, motion carried.

Chairperson A. Mumford asked D. Hicks to the Secretary's Report.

D. Hicks thanked Chairperson A. Mumford. He said before membership are the minutes of the 2020 Annual Meeting. He requested a motion to accept the 2020 Annual Meeting minutes as presented. D. Voshell motioned to accept the 2020 Annual Meeting Minutes as presented, J. Maes supported, all in favor say I, motion carried.

D. Hicks turned the meeting over to Treasurer, J. Maes, to present the Treasurer's Report.

Treasurer J. Maes thanked D. Hicks. She stated before membership is the 2020 Treasurer's Report. D. Hicks motioned to approve the 2020 Treasurers report, second was made by J. Ratti, all in favor, say I, motioned carried.

Next, our President and Chief Executive Officer, Steve Cobb, will provide a brief commentary.

President Cobb thanked J. Maes. He thanked the BlueOx Credit Union Board of Directors and all employees for their hard work, dedication, leadership, and perseverance, especially throughout the very unprecedented times of the past year and COVID-19. Thank you for making a positive impact on our members and in the communities that we serve. At this time, I will now turn the floor back to Chairman Mumford.

Chairperson A. Mumford stated there is not any old business and likewise, new business there is none. I will now turn the meeting over to D. Hicks for the Report of Election.

D. Hicks thanked Chairperson A. Mumford. In accordance with Article V, Section 9 of the BlueOx Credit Union Bylaws: Whereas, the Nominating Committee appointed by the Chairperson of the Board, presented a slate of Board Nominees as follows for three-year terms there are four nominees: Fred Hetherwick, Julie Maes, Doug Voshell, and Mary Wallace

Whereas, only one person is nominated for each Board seat expiration or vacancy, as Secretary, D. Hicks moved we cast a unanimous ballot for election of the persons nominated. He asked for a second. Second by J. Kirkpatrick. All in favor, say I, motion carried.

D. Hicks turned the meeting back over to Chairperson A. Mumford.

Chairperson A. Mumford thanked everyone for attending. There was no further business to discuss therefore he called the BlueOx Credit Union 85th Annual Meeting to adjournment at 4:12 p.m.

## Treasurer's Report

<b>ASSETS</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
Loans to Members	\$95,281,963	\$99,614,222	\$55,631,326	\$70,015,415	\$36,268,605
Loans to Officials	1,093,366	704,599	501,939	380,914	426,599
Real Estate Loans	76,173,513	69,738,140	58,775,962	37,149,797	34,828,441
Allowance for Loan Losses	(859,574)	(1,060,556)	(1,038,144)	(1,055,731)	(383,826)
Cash on Hand and in Banks	23,348,561	14,295,230	20,843,608	2,391,951	2,524,934
Investments	12,057,207	18,348,233	33,525,114	52,966,840	59,659,672
Other Assets*	17,709,346	14,174,663	11,167,948	11,196,973	8,093,987
<b>Total Assets</b>	<b>\$224,804,382</b>	<b>\$215,814,531</b>	<b>\$179,407,752</b>	<b>\$173,046,159</b>	<b>\$141,418,412</b>

<b>LIABILITIES</b>					
Shares	\$85,169,029	\$66,291,465	\$46,063,107	\$43,450,509	\$103,328,146
Member Deposits	103,057,883	107,974,021	86,889,107	86,311,398	2,946,614
Certificate of Deposit	16,341,574	21,806,213	28,276,333	25,281,114	20,345,928
Net Required Reserves	1,627,363	1,627,363	1,627,363	1,627,363	1,627,363
Undivided Earnings	12,877,533	11,984,532	11,859,353	12,055,095	12,559,360
Equity in Merger	3,844,525	3,844,525	3,423,758	3,423,758	0
Unrealized Gain or (Loss)	(134,032)	44,646	14,930	(628,118)	(454,258)
Other Liabilities	2,020,507	2,241,766	1,253,801	1,525,040	1,065,259
<b>Total Liabilities &amp; Equity</b>	<b>\$224,804,382</b>	<b>\$215,814,531</b>	<b>\$179,407,752</b>	<b>\$173,046,159</b>	<b>\$141,418,412</b>

<b>INCOME</b>					
Interest on Loans	\$7,998,348	\$7,242,271	\$6,419,960	\$5,797,999	\$3,400,050
Interest on Investments	291,479	647,044	1,104,731	1,047,433	934,822
Other Income	4,547,506	3,318,313	3,190,999	2,976,197	2,148,834
Gain (Loss) on Sale of Asset/Other	72,551	360,276	0	592,981	5,251
Gain (Loss) on Sale of Investment	0	320,252	47,106	95,221	16,986
NCUA Share Insurance Premium	0	0	0	0	0
NCUA Share Insurance Reinvestment	0	0	0	0	0
<b>Gross Income</b>	<b>\$12,909,884</b>	<b>\$11,888,156</b>	<b>\$10,762,796</b>	<b>\$10,509,831</b>	<b>\$6,505,943</b>

<b>EXPENSES</b>					
Employee Compensation	\$4,306,987	\$4,313,046	\$3,326,672	\$3,002,882	\$1,848,023
Employee Benefits	1,500,141	1,370,576	1,198,466	1,267,897	840,166
Cost of Space	555,872	642,822	571,909	494,939	325,950
Office Operations	2,244,461	1,726,937	1,468,221	1,285,492	964,561
Professional/Outside Services	929,812	908,854	777,329	773,528	581,599
Exam & Supervision Fees	41,093	38,690	39,177	33,688	33,935
Provision for Loan Losses	500,000	721,050	1,201,412	1,149,326	245,633
Other Operating Expenses	1,437,252	1,355,840	1,497,286	1,299,303	742,133
<b>Total Expenses</b>	<b>\$11,515,618</b>	<b>\$11,077,815</b>	<b>\$10,080,472</b>	<b>\$9,307,055</b>	<b>\$5,582,000</b>

NET EARNINGS (BEFORE DIVIDENDS)

### DISTRIBUTION OF INCOME

Reserves					
Dividends	\$196,018	\$196,316	\$304,194	\$296,618	\$228,923
Interest on Certificates	305,247	488,846	573,872	281,869	217,296
Undivided Earnings	893,001	125,179	(195,742)	624,289	477,724
<b>Total Income</b>	<b>\$1,394,266</b>	<b>\$810,341</b>	<b>\$682,324</b>	<b>\$1,202,776</b>	<b>\$923,943</b>

### STATISTICS

Number of Members (year end)	21,721	23,254	22,664	23,389	14,784
New Members	2,061	2,968	2,063	2,985	292
Accounts Closed	2,351	2,188	2,778	2,761	2,024
Number of Loans Granted*	4,354	4,337	3,436	2,445	1,750
Amount Loaned*	\$82,995,347	\$92,100,360	\$47,604,219	\$40,171,464	\$25,162,306
Delinquent Loans (year end)**	\$960,045	\$1,138,438	\$2,204,796	\$1,495,498	\$471,425
Increase (decrease) in Assets	\$8,989,851	\$36,406,779	\$6,361,593	\$31,627,747	(\$1,175,708)
Increase (decrease) in Savings	\$8,496,787	\$34,843,152	\$6,185,526	\$28,422,333	(\$1,500,894)
Increase (decrease) in Loans	\$2,491,881	\$55,147,734	\$7,363,101	\$36,022,481	\$7,833,528

\*2018 loans granted excludes Visa advances

\*\* Amount corrected

This report certified correct by Julie Maes, Treasurer

## **Report of Election**

April 27, 2022

In accordance with Article V, Section 9 of the BlueOx Credit Union Bylaws:

Whereas, the Nominating Committee appointed by the Chairperson of the Board, presented a slate of Board Nominees as follows:

❖ For three-year terms:

- ❖ Joe Ratti
- ❖ M.B. Ducher (Dutch)

Whereas, only one person is nominated for each Board seat expiration or vacancy, as Secretary, I move we cast a unanimous ballot for election of the persons nominated.